

**FEBRUARY 10 - 11, 2022**



**WALDORF  
ASTORIA  
LAS VEGAS**

**CLIENT**

# TRANSPORTATION AND LOGISTICS EXCHANGE



**HOSTED BY  
THE USLAW NETWORK  
TRANSPORTATION  
PRACTICE GROUP  
FUTURE LEADERS**

**USLAW**  
NETWORK, INC.®



## ABOUT THE 2022 USLAW NETWORK TRANSPORTATION AND LOGISTICS EXCHANGE

The 2022 USLAW NETWORK Transportation and Logistics Exchange is a two-day, multi-faceted exchange with industry professionals and USLAW attorneys designed to focus on recent, and upcoming, advances and topical subjects that affect your business. Instead of the standard presentation format, the 2022 USLAW Transportation and Logistics Exchange is deliberately fluid in nature, encouraging attendee participation thereby providing a wealth of information and practical experience on the very topics being discussed.

Whether attendees are responsible for risk management, safety oversight, or claims handling and management, this program will provide real-world takeaways that industry leaders can immediately implement into the workplace and utilize for best practices, risk assessment and company planning. We will delve into the reserve process with particular focus on setting reserves in truck accident claims. Exchange sessions will also address the types of experts you might considering using and how they might benefit (or hurt) your case, how to be prepared for mediation, plus a broad range of timely transportation issues will be covered in USLAW's fast-paced five-minute drill.

The 2022 USLAW NETWORK Transportation and Logistics Exchange is hosted by the future leaders of the USLAW Transportation and Logistics practice group and ***designed for future leaders of national transportation companies, insurers, and top-level legal decision-makers at regional companies.***

**Please join us February 10-11 at the beautiful Waldorf Astoria Las Vegas for the  
2022 USLAW NETWORK Transportation and Logistics Exchange.**

### CLE AND CE ACCREDITATION

USLAW NETWORK will be offering national CLE credit for attorneys and CE credit for TX and FL adjusters (reciprocal with other states). All states are currently pending. We have partnered with CEU Institute as our CE/CLE provider to manage all credits: [www.ceuinstitute.net](http://www.ceuinstitute.net). Should you have questions, please contact [accreditation@ceuinstitute.net](mailto:accreditation@ceuinstitute.net).

**USLAW**  
NETWORK, INC.<sup>®</sup>

- USLAW CORPORATE PARTNERS -



AMETROS





# 2022 USLAW NETWORK TRANSPORTATION AND LOGISTICS EXCHANGE

## PROGRAM CHAIRS

**Patrick E. Foppe**  
Lashly & Baer, P.C.  
St. Louis, MO

**B. Trey Sandoval**  
MehaffyWeber  
Houston, TX

## INVITED CLIENT/MEMBER ATTORNEY/CORPORATE PARTNER **ONE-ON-ONE** MEETINGS

On **Thursday afternoon, February 10**, we have set aside 90 minutes to have invited client guests host one-on-one meetings with USLAW member attorneys and corporate partners. These meetings provide an opportunity to learn more about firms/attorneys in jurisdictions clients may be seeking assistance or relationships. Client attendees will receive a survey by January 17 with more details and information regarding how to schedule these meetings.

## SCHEDULE OF EVENTS

### THURSDAY - FEB 10

**8:00 A.M. – 5:00 P.M.**  
Registration Open

**12:00 P.M. – 1:00 P.M.**  
Lunch for All Attendees

**1:00 P.M. – 2:30 P.M.**  
Invited Client/Member Attorney/  
Corporate Partner One-on-One  
Meetings

**2:30 P.M. – 5:00 P.M.**  
Day One: Exchange Sessions

**6:00 P.M. – 8:00 P.M.**  
Dinner at Chayo Mexican Kitchen

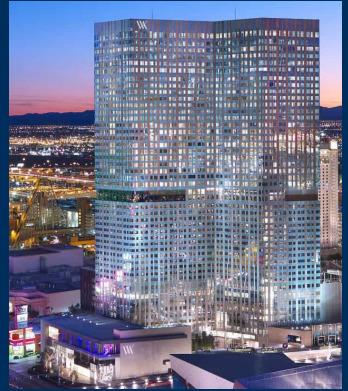
**8:00 P.M. – 9:15 P.M.**  
Cocktails on High Roller  
Observation Wheel

### FRIDAY - FEB 11

**7:00 A.M. – 8:00 A.M.**  
Breakfast

**8:00 A.M. – 11:00 A.M.**  
Day Two: Exchange Sessions

**11:00 A.M.**  
Close of Program and  
Take-Away Lunch





# SESSION TOPICS

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## **LIFTING THE VEIL ON THE RESERVE PROCESS**

One of the most important aspects of every case is setting the reserve. Understanding this process and each of the components that go into this evaluation is critical for defense counsel to better serve their commercial transportation carrier clients and insurers. This presentation will look behind the curtain and will provide all participants with a better grasp of this vital process. We will focus on the need for superior case evaluations with particular attention on the elements that go into setting a reserve for a truck accident claim.

## **CHOOSING THE RIGHT EXPERTS: STORIES, INSIGHTS AND TIPS WHEN CHOOSING EXPERTS**

Cases can be made or broken by experts. Join this interactive discussion that focuses on the "other" experts necessary to defend transportation companies. We will discuss the gambit of experts, including 1) biomechanical, 2) DOT standard of care, 3) investigation and 4) billing. What do they do? How can they help? This session will delve into how experts can make a difference - good and bad – in your case, plus provide insights and tips to help you achieve your best results.

## **BOTH THE ART AND SCIENCE OF A SUCCESSFUL MEDIATION**

In the age of irrational verdicts in truck accident cases, it is more important than ever that a mediation not be a squandered opportunity to try to resolve a case and to learn about your opponent's case and intentions. Properly preparing for the mediation and being well apprised of the strengths and weaknesses of your case as early as possible are keys to any mediation. Pre-mediation evaluations and position papers require exceptional attention. At the mediation, it is important to understand the mediator's role and how to best interact with the mediator and adverse parties and their counsel. This presentation will discuss the steps to take pre-mediation and the essential procedures you need to consider when handling a mediation.

## **NO JAYWALKING: HOW TO BEST APPROACH YOUR NEXT PEDESTRIAN ACCIDENT CASE**

Defending a motor carrier involved in a pedestrian accident case often involves considerations that are unique to these types of claims. Some issues that frequently arise in these cases include right-of-way disputes, questions concerning each parties' line of sight, and of course, comparative fault. This presentation will discuss helpful insights for investigating these types of accidents, retaining the right experts – yes, now is when we talk about the accident reconstruction expert - and offering other key strategies in achieving the best results in your next pedestrian accident case.

## **USLAW FIVE-MINUTE DRILL: TRANSPORTATION HOT TOPICS**

Reserve your seat for this popular tour de force: the USLAW five-minute drill. USLAW members will deliver fast-paced presentations and discuss a broad range of timely transportation issues. Companies that operate in multiple states often run through a minefield of regulations, risks and deadlines that differ from state to state. In this session, attorneys from across the NETWORK will host a line-up of issues, and each attorney will get right to the point with a brief (no longer than five-minute) presentation/analysis. Do you want information in a quick, concise format? Join us for this five-minute drill.



# DINNER AT CHAYO MEXICAN KITCHEN + TEQUILA BAR AND COCKTAILS ON THE HIGH ROLLER

**THURSDAY • FEBRUARY 10, 2022**

**Depart Hotel at 5:45 P.M. • Dinner 6:00 P.M. – 8:00 P.M.**

## DINNER AT CHAYO MEXICAN KITCHEN + TEQUILA BAR

Find yourself in the center of the action on the LINQ Promenade. Step out onto the second floor patio bar where zipliners fly above, Vegas action buzzes below and the Observation Wheel towers nearby. Enjoy a two-hour Mexican culinary extravaganza, featuring traditional, authentic fajitas, with an unending parade of passed hors d'oeuvres and desserts. Dinner followed by a 5-minute walk to the High Roller.

**8:00 P.M. – 9:15 P.M.**

## COCKTAILS ON HIGH ROLLER

Venture to new heights on the High Roller Observation Wheel, an experience 550 feet above the heart of the Las Vegas Strip! The High Roller is North America's largest observation wheel with 28 transparent pods holding 40 passengers each. Board the wheel like a VIP for a 30-minute revolution and networking reception.

**Attire: Business Casual**







# HOTEL AND EVENT REGISTRATION

## ABOUT THE HOTEL

Waldorf Astoria Las Vegas is an award-winning resort in the heart of the Las Vegas Strip, featuring luxury accommodation. A sophisticated hotel in the heart of the Las Vegas Strip, this High Desert setting hosts exciting performances, conventions, and excursions but inside the modern luxury hotel, the focus rests entirely on the guest. Experience brilliant Waldorf Astoria Service, their celebrated restaurants, world-class spa, and much more. The Waldorf Astoria Las Vegas is located 10 minutes from the airport via taxi or uber.

## EVENT REGISTRATION

In order to facilitate proper planning for this Exchange, we ask that you submit your registration to USLAW NETWORK by Wednesday, January 19, 2022.





# 2022 USLAW NETWORK TRANSPORTATION AND LOGISTICS EXCHANGE

## WHY USLAW NETWORK

In today's global marketplace, legal needs often transcend geographic boundaries. To operate globally, you need to have an edge locally. This requires an in-depth understanding of local cultures, economies, laws, governments, trends and business climates. This kind of edge not only enhances your competitive position, but also allows you to anticipate – and even influence – changes in the market, and to react quickly and effectively.

Clients with these types of complex needs turn to USLAW NETWORK (USLAW) member firms to represent them in the courtroom and the boardroom, next door and across the United States and around the world. USLAW member firms are some of the most highly respected law firms in their respective jurisdictions. Each member firm is admitted only after substantial due diligence and is rigorously reviewed to ensure they meet USLAW quality service standards.

The collective expertise of USLAW member firms is impressive. National and international law firms, while they may have scores of offices, do not have access to the depth of the legal resources available through USLAW. As well, our lawyers know and respect each other. Through friendship, networking and resource-sharing, USLAW attorneys develop the type of cooperation and client-focused service that corporations demand of their legal counsel.





# ABOUT THE TRANSPORTATION AND LOGISTICS PRACTICE GROUP

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The USLAW Transportation and Logistics Practice Group is dedicated to an open exchange of ideas and information between and among clients and lawyers through seminars, roundtables, compendiums, and webinars. The goal of the practice group is to insure that USLAW Transportation and Logistics clients have access to highly qualified and committed attorneys who can represent the best interests of clients in the most efficient, cost effective and professional manner.

## WHY CHOOSE USLAW TRANSPORTATION AND LOGISTICS LAW FIRMS?

USLAW member firms have an established reputation for handling transportation matters in a creative, efficient and effective manner. Member firms' lawyers include leaders in the industry who have lectured and written extensively on cutting-edge topics as well as trial and litigation techniques and effective file management strategies. Member firms specialize in handling litigation and commercial matters for motor carrier, air carrier, marine and rail companies as well as other businesses that service the transportation industry. In addition, many member firms have experienced immediate response teams in place to aggressively respond to emergencies that confront transportation industry clients.

## AREAS OF PRACTICE

Member firms are experienced in consulting with clients in the trucking, airline, marine and railroad industries on the following types of litigation and commercial matters:

- American with Disabilities Act
- Cargo loss
- Catastrophic accident/Injury/Tort claims
- Commercial transactions
- Hazardous materials
- Independent contractor/employee status issues
- Insurance coverage issues
- Labor/Employment/Workers' compensation
- Multi-modal coverage
- Passenger security
- Product liability
- Property loss
- Regulatory compliance
- Repetitive stress
- Toxic exposure





**Email registration information to:**

jennifer@uslaw.org

**Mail registration form to:**

Jennifer Randall  
USLAW NETWORK  
Transportation and  
Logistics Exchange  
11555 Heron Bay Blvd.  
Suite 200  
Coral Springs, FL 33076

**Fax registration form to:**

(800) 231-9110

**FOR QUESTIONS,  
PLEASE CALL  
(800) 231-9110  
EXT. 3**

**REGISTRATION  
DEADLINE:  
JANUARY 19, 2022**

**SAFETY PROTOCOLS**

As USLAW re-engages with live events, our organization has established several COVID-19 safety procedures in conjunction with host hotels and venues. In addition, we will be monitoring both CDC and state and county-specific Department of Health guidelines. As we proceed over the coming months, we will adjust these safety procedures as necessary and will communicate them with participants in advance of the event. The combined health, safety, and well-being of all attendees is our primary focus.

# REGISTRATION

**CLIENT**

## TRANSPORTATION AND LOGISTICS EXCHANGE

FEBRUARY 10 - 11, 2022 • WALDORF ASTORIA LAS VEGAS

COMPLETE THE  
INFORMATION BELOW  
AND EMAIL, FAX OR  
MAIL TO USLAW

FULL NAME (E.G., JOSEPH A. SMITH)

NICKNAME ON BADGE

TITLE

COMPANY NAME

ADDRESS

CITY, STATE, COUNTRY, ZIP

PHONE

FAX

EMAIL

CONTINUING LEGAL EDUCATION (CLE) LIST YOUR STATE AND BAR NUMBER



I WILL ATTEND THE EVENING EVENT ON THURSDAY, FEBRUARY 10

## HOTEL ACCOMMODATIONS

USLAW is sensitive to Corporate Gift Policies. Please read carefully below and select the option that is appropriate per your organization's guidelines.

☐ I request USLAW book a hotel room on my behalf.

☐ I request USLAW book a hotel room on my behalf; however, I will pay for the cost of the room.

Hotel Check-In Date

Hotel Check-Out Date

**PREFERRED ROOM:** ☐ King ☐ Double/Double

**Note:** (1) While every effort will be made to accommodate your room type preference, no guarantee can be made.  
(2) A limited number of rooms are held for those needing to arrive on Wednesday, February 9.

## SPECIAL DIETARY NEEDS (PLEASE LIST):



# REGISTRATION

CLIENT | PG2

## TRANSPORTATION AND LOGISTICS EXCHANGE

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### AIR TRAVEL

Please read carefully below and select the option that is appropriate per your organization's guidelines.

- ☐ I request USLAW purchase airline ticket(s) on my behalf.
- ☐ I will purchase my own ticket(s) and understand that USLAW will not reimburse for this expense.  
(Complete the Emergency Contact Area below ONLY)

**Passenger:** Invited Client Name Exactly As It Appears on your ID

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
Date of Birth (Required – MM/DD/YYYY)

☐ MALE ☐ FEMALE  
Gender (Required)

\_\_\_\_\_  
TSA Pre# (if applicable)

### HOME ADDRESS (Complete Only If USLAW Purchasing Airfare)

\_\_\_\_\_  
Home Address

\_\_\_\_\_  
City, State, Zip

\_\_\_\_\_  
Cell Phone (Day of Travel)

### TRAVEL PREFERENCES (Complete Only If USLAW Purchasing Airfare)

\_\_\_\_\_  
Arrival Date

\_\_\_\_\_  
Preferred Departure Time

Recommended arrival is by  
11:00 am on Thursday, Feb 10

\_\_\_\_\_  
Departure Date

\_\_\_\_\_  
Preferred Return Time

Recommended return  
is on Friday, Feb 11

\_\_\_\_\_  
Airport for Departure

\_\_\_\_\_  
Airport to Return

**Seat Preference** ☐ Aisle ☐ Middle ☐ Window

### AIRLINE (Complete Only If USLAW Purchasing Airfare)

\_\_\_\_\_  
Preferred Airline

**Passenger** Frequent Flyer Number  
\_\_\_\_\_

\_\_\_\_\_  
Alternate Airline (If Preferred Airline Not Available)

**Passenger** Frequent Flyer Number  
\_\_\_\_\_

### EMERGENCY CONTACT INFORMATION (REQUIRED):

\_\_\_\_\_  
Emergency Contact Name #1

\_\_\_\_\_  
Cell Number

\_\_\_\_\_  
Relationship

\_\_\_\_\_  
Emergency Contact Name #2

\_\_\_\_\_  
Cell Number

\_\_\_\_\_  
Relationship