



Quick Look Guide to Likely 2022 USLAW NETWORK Expenses and Costs for Member Firms¹

Event/Item	Per Year Average ² or Known Expense ³
<ul style="list-style-type: none"> Membership Dues (Can be paid 100% upfront or 50% on January 1 and 50% on July 1.) 	\$17,500 (Tier 1), \$12,500 (Tier 2), \$10,000 (Tier 3), \$5,000 (Tier 4), \$0 (Tier 5)
Spring Client Conference	
<ul style="list-style-type: none"> Spring Conference Attorney Registration Fee 	\$1,099
<ul style="list-style-type: none"> Spring Conference Spouse Registration Fee 	\$799
<ul style="list-style-type: none"> Spring Conference – Pre-Conference Meeting Fee and Deposit to Offset for Event Expenses Invoiced Pre-Event 	\$13,500 (Tier 1/2/3), \$6,000 (Tier 4), \$6,000 (Tier 5 if participate)
<ul style="list-style-type: none"> Spring Conference – Post-Conference Balance Due Payment Per Firm Based on Tier Level Invoiced Post-Event Unless Requested in Advance 	\$2,000 - \$7,500
Fall Client Conference	
<ul style="list-style-type: none"> Fall Conference Attorney Registration Fee 	\$1,099
<ul style="list-style-type: none"> Fall Conference Spouse Registration Fee 	\$799
<ul style="list-style-type: none"> Fall Conference – Pre-Conference Meeting Fee, Deposit Offset for Event Expenses Invoiced Pre-Event 	\$13,500 (Tier 1/2/3), \$6,000 (Tier 4), \$6,000 (Tier 5 if participate)
<ul style="list-style-type: none"> Fall Conference – Post-Conference Balance Due Payment Per Firm Based on Tier Level Invoiced Post-Event Unless Requested in Advance 	\$2,000 - \$7,500
Exchanges – 1 in 2022	
<ul style="list-style-type: none"> Exchange Commitment Fee Per Firm Invoiced Pre-Event 	\$1,500 (Tier 1/2/3), \$1,125 (Tier 4), \$1,125, (Tier 5 if participate)
<ul style="list-style-type: none"> Exchange Attorney Registration Fee 	\$500
<ul style="list-style-type: none"> Pro-Rata Share of Expenses on a Per Attorney Basis Invoiced Post-Event 	\$200 - \$500
Forums – 6 or 7 in 2022	
<ul style="list-style-type: none"> Forum Commitment Fee Per Attorney (Each Forum) Invoiced Pre-Event 	\$3,000 (Labor and Employment), \$3,000 (General Counsel), (\$3,000 Professional Liability), \$4,000 (Transportation x 2 Forums), \$3,000 (Construction), \$3,000 (Retail)
<ul style="list-style-type: none"> Forum Attorney Registration Fee 	\$0
<ul style="list-style-type: none"> Forum Spouse Registration Fee 	\$750
<ul style="list-style-type: none"> Pro-Rata Share of Expenses on a Per Attorney Attendee Basis Invoiced Post Event (Each Forum) 	\$500 - \$1,500
Women's Connection	
<ul style="list-style-type: none"> Women's Connection Commitment Fee Per Firm Invoiced Pre-Event 	\$4,000
<ul style="list-style-type: none"> Women's Connection Attorney Registration Fee 	\$1,099

<ul style="list-style-type: none"> Pro-Rata Share of Expenses on a Per Attorney Attendee Basis Invoiced Post Event 	\$1000 - \$2,500
Other USLAW Events with No Client Participation	
<ul style="list-style-type: none"> Managing Partner and Law Firm Leaders Forum (Prior to Spring and Fall Client Conferences) – Invoiced Post-Event on a Per Attorney Pro-Rata Share of Event Expenses. No registration fee. 	\$250 - \$500
<ul style="list-style-type: none"> Future Leaders Courtroom Academy (Prior to Spring Client Conference) and Future Leaders Business Development Forum (Prior to Fall Client Conference) - Invoiced Post-Event on a Per Attorney Pro-Rata Share of Event Expenses. No registration fee. 	\$250 - \$500
<ul style="list-style-type: none"> Women’s Connection Business Development Forum - Invoiced Post-Event on a Per Attorney Pro-Rata Share of Event Expenses. No registration fee. 	\$500 - \$1,000
Non-USLAW Related Dinners and Receptions at Industry Events	
<ul style="list-style-type: none"> Invoiced Post-Event on a Per Attorney Pro-Rata Share of Event Expenses. No registration fee.⁴ 	\$300 to \$600

¹ The referenced costs do not include additional expenses such as airfare, hotel, transfers and not included meals.

² The Per Year Average is based upon 2017-2019 cost averaging. Averaged line items are in blue.

³ The Known Cost is a fixed item that will not change. Known Cost items are in red.

⁴ Dinners/receptions include for example DRI Transportation, ABA MegaConference ATA, TIDA, etc. Dinner/reception expenses vary based upon the attorney to client ratio.