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APPLICATION FOR MEMBERSHIP

USLAW NETWORK, Inc. is an organization of independently owned and operated law firms located throughout the United States and internationally. Your application will be reviewed by members of the USLAW Executive Committee and Board of Directors for purposes of assessing whether your firm would be an appropriate and acceptable member of USLAW NETWORK. For further information about USLAW, we encourage you to visit our web site at www.uslaw.org.

It should be noted that if your firm is accepted into USLAW, you will be provided copies of USLAW By-laws. By signing this application, you agree to abide by the By-laws to maintain your membership in USLAW.

In the event further information is needed, please contact USLAW CEO, Roger M. Yaffe at (800) 231-9110.

Please complete the following questions as thoroughly as possible.

I. _____ (“Applicant” or “Firm”) hereby applies for membership in USLAW NETWORK, Inc. (“USLAW” or “NETWORK”). Applicant understands that:

A. This Application is subject to acceptance by USLAW NETWORK, Inc. as provided by its Charter and By-laws.

B. The practice of member firms often extends to geographic areas necessitated by the needs of their clients. USLAW will not restrict any member from practicing law

wherever its client's desire representation permitted by law, even if its practice takes it into the geographical area of practice of another member firm.

C. Unless excluded by conflict of interest, the desires of clients, practicability or other important considerations, the Applicant agrees to cooperate with other member firms in enhancing each other's practice, achieving greater administrative and financial efficiency, and in handling mutual client matters uniformly and economically.

II. Please provide the NETWORK with the information requested below. It will be maintained in the strictest of confidence and used only for the purposes of determining whether the Applicant meets the membership criteria of USLAW. If it is more convenient to use additional pages or to use a substitute form, please feel free to do so.

A. Firm Information

Firm Name _____

Physical Address _____

City _____ State _____ Zip _____

Mailing Address (if different) _____

City _____ State _____ Zip _____

Telephone (_____) _____ Fax (_____) _____

Web Site Address _____

Name of Attorney Submitting Application _____

Title or Position of Responsibility _____

Direct Dial Telephone (_____) _____

E-mail Address _____

B. Is Your Firm a Corporation, Partnership or Operate in Some Other Legal Manner?

C. Please list the cities and states where your firm currently maintains an office location and the number of attorneys in each office.

<u>City</u>	<u>State</u>	<u># of Attorneys</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

D. Is your firm planning to open any other offices, merge with another firm, or expand to other city or state within the next 36 months to the extent this information can be disclosed? If yes, please explain:

E. Describe your firm’s management or governance structure and list the names, office location (if appropriate) and positions of the attorneys in leadership positions within your firm.

F. Please list the number of partners that have left the firm during each of the following years and the reason(s) why. List by year:

2019: _____

2018: _____

2017: _____

2016: _____

2015: _____

G. Is your firm (as opposed to individual attorneys) currently a member of any other legal NETWORK or association? If yes, please explain and provide the name of each NETWORK or association, with address and web site for each. Please outline the goals and objectives of the organization, the characteristics of membership, the date your firm joined, and what your expectations are as a member.

H. Has your firm ever been a member of any other legal NETWORK or association? If yes, please explain and provide the name of each NETWORK or association with address and web site for each.

I. Please provide the following numbers for each of your office locations:

Primary Office Location: City _____

Total number of partners: _____

If your firm has a multi-tier partnership program:

Total number of shareholders/owners _____

Total number of income partners: _____

Total number of "Of Counsel": _____

Total number of associates: _____

Total number of paralegals: _____

OFFICE TOTAL _____

Additional Office Location #1: City _____

Total number of partners: _____

If your firm has a multi-tier partnership program:

Total number of shareholders/owners _____

Total number of income partners: _____

Total number of "Of Counsel": _____

Total number of associates: _____

Total number of paralegals: _____

OFFICE TOTAL _____

Additional Office Location #2: City _____

Total number of partners: _____

If your firm has a multi-tier partnership program:

Total number of shareholders/owners _____

Total number of income partners: _____

Total number of "Of Counsel": _____

Total number of associates: _____

Total number of paralegals: _____

OFFICE TOTAL _____

Additional Office Location #3: **City** _____

Total number of partners: _____

If your firm has a multi-tier partnership program:

Total number of shareholders/owners _____

Total number of income partners: _____

Total number of "Of Counsel": _____

Total number of associates: _____

Total number of paralegals: _____

OFFICE TOTAL _____

Additional Office Location #4: **City** _____

Total number of partners: _____

If your firm has a multi-tier partnership program:

Total number of shareholders/owners _____

Total number of income partners: _____

Total number of "Of Counsel": _____

Total number of associates: _____

Total number of paralegals: _____

OFFICE TOTAL _____

J. Please list attorneys in your firm who have had **leadership positions** (along with position held) of any of the following organizations: DRI, State Bar Association, ABA, IADC, FDCC, or any other similar organizations.

K. Please list below the percentage of your firm attorneys whose practice is substantially concentrated in one of the following practice areas:

Banking and Financial Services	_____
Commercial Law	_____
Complex Tort and Product Liability	_____
Construction Law	_____
Data Privacy and Security	_____
Employment and Labor Law	_____
Environmental/Energy	_____
Healthcare Law	_____
Insurance and Risk Management Services	_____
International Business and Trade	_____
IP	_____
Retail and Hospitality Law	_____
Professional Liability	_____
Transportation	_____
White Collar Defense	_____
Workers' Compensation	_____
Other	_____
Total	100%

L. Please list the top 10 national or international self-insured clients for whom you provide counsel and the type of work provided to these clients.

<u>Client</u>	<u>Type of Work</u>
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
8. _____	_____
9. _____	_____
10. _____	_____

M. Please list the top 10 insurance clients for whom you provide counsel and the type of work provided to these clients.

<u>Client</u>	<u>Type of Work</u>
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
8. _____	_____
9. _____	_____
10. _____	_____

N. Please list the top 10 national or international clients for whom you provide corporate/transactional counsel and the type of work provided to these clients.

<u>Client</u>	<u>Type of Work</u>
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
8. _____	_____
9. _____	_____
10. _____	_____

O. What percentage of your firm's practice is plaintiff's practice? If more than 5% plaintiff's practice, please describe the nature of this practice.

P. Please list the top 15 clients that you would focus on introducing to USLAW NETWORK and its member firms and the title/position of the key client contact within the company.

<u>Client</u>	<u>Title/Position</u>
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
8. _____	_____

- 9. _____
- 10. _____
- 11. _____
- 12. _____
- 13. _____
- 14. _____
- 15. _____

Q. For any of the clients noted above, describe the areas of the country where you provide counsel for these clients outside of your home state.

R. Please list your firm’s malpractice insurance coverage carrier and the total of the coverage? Attach to this Application a copy of the firm’s last application for professional liability insurance and a copy of the declaration page from your current professional liability insurance policy(ies) for your firm or attorneys in your firm.

S. Please describe any grievance or malpractice matters that are currently pending against your firm or attorneys in your firm.

III. THE PROGRAM

Belonging to USLAW NETWORK, Inc. without active participation by members of a firm does not benefit the firm or USLAW to the extent desired. Please answer the following questions with yes or no.

A. If your firm becomes a member of USLAW NETWORK, Inc. will at least two members of your firm regularly attend the two USLAW semi-annual client conferences?

YES _____ NO _____

B. All USLAW member firms participate in the Comprehensive Client Invitation Process (CCIP). This process requests member firms to submit client contacts for consideration to be invited to the two USLAW Client Conferences, Client Exchanges and Women's Connection. These clients are then reviewed by leaders of the USLAW practice groups and staff to determine the clients that will be invited to each event. Will your firm actively participate in CCIP?

YES _____ NO _____

C. Is your firm willing to take an active role of the kind described above and submit initially no fewer than 10 clients and 5 new clients annually with the ability to assign business on a national, international or multi-regional basis?

YES _____ NO _____

D. USLAW hosts several practice group specific Client Exchanges each year. Tier 1, 2 and 3 firms are required to commit to participate/attend at least two Client Exchanges. Tier 4 firms must commit to participate/attend at least one Client Exchange. Tier 5 firms are not required but are encouraged to attend Exchanges. Is your firm willing to meet the minimum requirements of participation?

YES _____ NO _____

E. USLAW hosts several other events and meetings including the Women's Connection and other industry event dinners/receptions. These events are not required attendance by USLAW member firms however firms will be evaluated based on their overall participation. Will your firm actively engage in these events where they fit with your firm's practice group make up and business development initiatives?

YES _____ NO _____

F. We have found that it is important for lawyers throughout each firm, as distinguished from just a few, to know about USLAW, its programs, members, and projects. Will your firm identify critical partners with client development skills and cooperate with the NETWORK in seeing to it that those partners actively participate in USLAW?

YES _____ NO _____

G. USLAW tracks business flow among the member law firms and requires each firm to submit this information on a semi-annual basis. Financial information is never requested. If your firm joins USLAW will it be willing to participate in this process?

YES _____ NO _____

H. Managing Partners of member firms are actively involved in the USLAW Law Firm Leaders/Managing Partner Forum. Participation in this group enables firms to share best practices and benchmarking information. USLAW firms that have managing partner involvement are more invested in the organization. Will your firm's managing partner be an active participant in USLAW?

YES _____ NO _____

I. Will your firm respond in a timely fashion (within 48 hours) to all e-mail and telephone inquiries from USLAW staff related to the various issues that might develop in the USLAW organization?

YES _____ NO _____

J. Will your firm pay all USLAW invoices within 30 days of receipt?

YES _____ NO _____

IV. Primary and Alternate Contact Partners

USLAW requires each member firm to have a primary contact partner and two alternate contact partners. It is suggested that at least one of the persons designated be a firm managing partner or on the firm management committee. As well, USLAW asks each member firm to consider the importance of diversity when assigning their contact partners.

Please state the name and position of the Primary Contact Partner and (2) Alternate Contact Partners that you intend to designate for USLAW and provide a **short bio** on each attorney.

Primary Contact _____

Alternate Contact #1 _____

Alternate Contact #2 _____

V. Practice Group Contacts

USLAW encourages active participation in the USLAW practice areas as much of the relationship building and business development occurs within these groups. Member firms are requested to become active in as many areas that match well with their firm. Firms are not required to be active in all USLAW practice areas.

Please list below the practice areas the firm intends to be initially active in and the name of the attorney that will serve as the main contact.

Banking and Financial Services _____

Commercial Law _____

Complex Tort and Product Liability _____

Construction Law _____

Data Privacy and Security _____

Employment & Labor Law _____

Environmental/Energy _____

Healthcare Law _____

Insurance and Risk Management Services _____

International Business and Trade _____

IP _____

Retail and Hospitality Law _____
Professional Liability _____
Transportation _____
White Collar Defense _____
Workers' Compensation _____

VI. Diversity

As USLAW continues to grow and look to the future, it is important to remember the principles upon which the NETWORK was founded. The commitment of member firms is to provide high quality legal representation to major corporations and to both large and small businesses across the United States and around the world. Thus, as a national and global network, it is imperative that our organization is comprised of individuals that mirror the diversity of the communities in which we serve in keeping with our organization's commitments to client services. As members of a diverse culture, organizations such as USLAW, its members and its clients, must take the lead and have an obligation to society to be more inclusive of differences. While much has been made of the business case for diversity, USLAW however embraces diversity for more than economical expediency. USLAW is on the forefront of legal organizations that not only talk about diversity but also live it. USLAW NETWORK has a comprehensive Diversity initiative that addresses diversity issues as they relate to the individual firms, our practice groups, our membership, and our clients

Will your firm be an active participant in USLAW's diversity initiative?

YES _____ NO _____

VII. Please describe your firm's commitment to diversity and any specific initiatives that demonstrate this commitment.

APPLICATION PREPARED THIS _____ DAY OF _____, _____,

BY:

Partner/Shareholder (signature): _____

Partner/Shareholder (type/print): _____

Position: _____ Firm _____